



General information: With corporate offices and manufacturing facilities in Springfield, N.J., the fourth-generation, family-owned and operated company is focused on windows and doors. United supplies specialty dealers, regional and national distributors, independent and national lumberyards, as well as offering a big box product line. Marketing its products throughout New England, the Mid-Atlantic, Midwest and upper Southeastern states, the company also operates service and installation centers in Baltimore, Md., and Columbus, Ohio. Continued investment in manufacturing technology has enabled the company to achieve a low fail-rate of less than one-tenth of a percent, as well as a 99.8 percent on-time and complete customer service record with 6-10 day lead times. Recent initiatives include joining with Deceuninck and JP Industrial in a PVC recycling program. New product lines for 2012 include a new tilt-and-turn window designed for the commercial market.

VISTA WINDOW CO. LLC

Headquarters: Warren, Ohio

Employees: 125

Website: www.vistawindowco.com

Product lines: Replacement windows and patio doors

General information: Vista operates two production facilities in Warren, Ohio, including one dedicated to replacement window manufacturing, and another focused on specialty, exterior color products and patio doors. Vista also has products manufactured for distribution west of the Rocky Mountains and South of the Mason-Dixon line through a joint venture with Simonton



One of Vista's manufacturing facilities in Ohio.

Windows, producing these products in Simonton's Illinois window plant. Vista was again named to the Inc. 5000 list of fastest growing privately-held companies in 2011, making this the fourth year in a row.

VIWINCO INC.

Headquarters: Morgantown, Pa.

Employees: 210

Website: www.viwinco.com

Product lines: Vinyl new construction and replacement windows and patio doors, including impact-resistant products, geometrics and other complementary styles.

General information: Celebrating its 30-year anniversary in 2012, Viwinco is family-owned business operating a 140,000-square-foot manufacturing plant, together with a 30,000-square-foot research and



Viwinco now gets much of its electricity from a solar farm adjacent to its manufacturing facility.

development facility. Focused on custom made windows and doors delivered in seven days, the Pennsylvania company enhanced the DP ratings of its OceanView impact-resistant windows and patio doors, as well as expanding the line to include sliding, bay and bow windows. The company also introduced a full product line of commercially rated windows last year. To reduce its carbon footprint, Viwinco's 20-acre campus now receives 40 percent of its electricity from the solar farm adjacent to its manufacturing facility.

\$15 Million to \$30 Million

ARMACLAD WINDOWS & DOORS

Headquarters: Chicago, Ill.

Employees: 100

Website: www.armacladwindows.com

Product lines: Vinyl replacement windows, residential and commercial fiberglass windows. Acoustical window and doors, vinyl and fiberglass sliding patio doors, high-performance





IG units and fiberglass entry doors.

General information:

With locations in Chicago and Bensenville, Ill., as well as Waynesboro, Pa., Armaclad markets products under the Encore, Liberty, FiberFusion 1000, Elegant Expressions, Point One, InvisiScreen, Force 400, SecurGlass, EnergyGuard, InsulGuard, InsulMax and PowerFin trade names. The manufacturer also offers commercial fiberglass window systems and is an active provider in the Department of Energy's R-5 program.

BROTHERS HOME IMPROVEMENT INC.

and has since expanded to the Sacramento Valley, the East Bay and

Southern California. It started manufacturing in 2003 with the opening a plant in Sparks, Nev. The company ranked 34th in Qualified Remodeler's Exterior 200 listings, with 2010 reported sales of nearly \$15 million.

COMFORT WINDOW & DOOR CO.*

Headquarters: Syracuse, N.Y.

Employees: 200

Website: www.comfortwindows.com

Product lines: Vinyl windows, entry systems, sunrooms. Siding, insulation and home improvement products.

General information: Founded in 1979, Comfort Window provides windows, doors and other home improvement products throughout Upstate New York. Started as a dealer/installer serving the Syracuse market, Comfort Window formed Galaxy Manufacturing Co. in 1983 to manufacture its own products. It expanded out of the Syracuse area with a Rochester location, adding doors, siding and sunrooms at the same time. In 1994, it moved to a larger Syracuse location and also opened a third branch in Albany. In 2003, Comfort became a fully accredited Building Performance Institute organization and insulation and home energy audits were integrated into the product line. In 2008 and 2009, the company added basement remodeling, and opened a new showroom in Buffalo. Comfort Window ranked 18th on the Exterior Contractor 2011 list of the 200 largest exterior contracting firms in the U.S., with reported sales of nearly \$24 million.

B.F. RICH WINDOWS & DOORS

Headquarters: Newark, Del.

Employees: 140

Website: www.bfrich.com

Product lines: Vinyl windows, architectural shapes and patio doors for the remodeling, new construction and light commercial markets.

General information: B.F. Rich, owned by senior management and Michael D. Sifen, a Virginia real estate developer, has been manufacturing windows and doors since 1957. Operating out of its 120,000-square-foot facility, the Delaware company supplies vinyl windows and doors for new construction, renovation and light commercial products through a network of dealers in the South Atlantic, Mid-Atlantic and New England markets. B.F. Rich was once again nationally ranked among the 2011 top sellers in the DOE's R-5 Windows Volume Purchase Program. B.F. Rich's Green Shield window program continues to expand and currently accounts for nearly 50 percent of the company's premium window sales, it reports.



BROTHERS HOME IMPROVEMENT

Headquarters: Roseville, Calif.

Employees: 90

Website: www.brothershomeimp.com

Product lines: Vinyl windows and doors for the replacement market

General information: Founded in 1994, Brothers Home Improvement manufactures, sells and installs custom vinyl retrofit windows and patio doors throughout the state of California. The company originated in the San Jose area

DON YOUNG CO.

Headquarters: Dallas, Texas

Employees: 110

Website: www.dycwindows.com

Product lines: Vinyl and thermal-break aluminum windows and patio doors. Storm doors and windows

General information: Started in 1978, Don Young Co. is a dealer-direct manufacturer serving the home



Don Young produces windows at its main facility, and operates branch operations in Houston, San Antonio, Lubbock and Oklahoma City.